

Cambridge Grains (1999) Ltd

Company profile

Company Name: Cambridge Grains 1999 Ltd

Industry: Wholesale/Distribution

Annual Turnover: 15-\$20M

Number of staff: 7

Software Used: Attaché Pro

Number of users: 5

Business Profile:

In business for over 10 years, and using the Attaché range of software for the majority of that time, Cambridge Grains (1999) Ltd is the market leader in sale and supply of grain feed for the horse and dairy market.

**Attaché Software Centre Hamilton
Hamilton, NZ**

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Brent Irvine (Consultant)
Attaché Accredited Consultant

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“Case Study

How Attaché benefits the business:

From the client: We find Attaché Pro very easy to use. Once it was set up it has operated smoothly. It has allowed us to grow our business 30% without adding any staff – this is down to ensuring we get the most from the software.

One of the best things about the software is that as staff leave and are replaced the new staff can easily learn how to use the system. Also the recent ability to customise screen layouts so our unit field can be next to our product code field makes data entry even easier.

From a reporting perspective Attaché Pro has a wide range of informative reports that allow us to easily track our performance, and report to the bank on a regular basis.

All in all a reliable piece of software that certainly meets our requirements.

An important part of the overall software experience is the the support. ASCH does a great job answering questions and resolving problems that we have.

Donna Devcich
Director

From ASCH:

As with any wholesale & distribution business, the sales area is critical. Cambridge Grains use the Sales Order Entry (OE) module to take a customer's order. They have had a custom to automatically change the status of the order based on criteria. This speeds up the over process significantly. They also have a large number of cash sale type transactions that can easily be handled directly through the sales invoicing system.

The Purchase Order (PO) module assists to ensure correct prices are charged by suppliers and transport companies for deliveries.

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